

# ProMusica ARIZONA

THE COMMUNITY CHORALE & ORCHESTRA OF NORTH PHOENIX



*Photo courtesy Azy Scotten Photography*

## Annual Report July 1, 2019 - June 30, 2020



*ProMusica Arizona is supported in part by the Arizona Commission on the Arts, which receives support from the State of Arizona and the National Endowment for the Arts.*

# ProMusica Arizona Chorale and Orchestra

## 2019-20 Board of Directors

Chair	Jan Sandoz
Vice Chair	Judi Buff
Treasurer	Esmeraldo Silva
Secretary	Trish Wilson
Directors	Jan Cross Leslie French Bob Geinosky Francine Leiser Peni Long Matt Newhard Anne Roberts Meghan Ruel Cynthia Schiffman Robert Schmidt Sylvia Schmidt Janice Winscot

## Staff

Executive Director	Yvonne Dolby
Artistic Director/Principal Conductor	Patti Graetz
Administrative Assistant/ Box Office Manager	Cheri McGunagle

Mailing Address  
PO Box 74386  
Phoenix, AZ 85087

Phone  
(623) 326-5172

Website  
[www.pmaz.org](http://www.pmaz.org)

Email  
[info@pmaz.org](mailto:info@pmaz.org)

---

*ProMusica Arizona's mission is to enrich lives in the Greater Phoenix area, with focus on the North Valley, through innovative, joint performances of its multigenerational Chorale and Orchestra.*

*As part of its commitment to high-quality musical performances, ProMusica Arizona is dedicated to an inclusive policy of attracting musicians in every age group and providing a challenging but supportive environment to develop talent. Participation offers musicians an educational experience and opportunity to practice with others, perform before a live audience, and receive mentoring and instruction from experienced singers and instrumentalists. ProMusica Arizona provides a performance home for local talent and brings family-friendly live music at affordable ticket prices to audiences of all ages.*

*ProMusica Arizona is a 501(c)(3) nonprofit organization and is a proud member of Chorus America, League of American Orchestras, ASCAP, BMI, Anthem Area Chamber of Commerce, Arizona Citizens for the Arts, Alliance of Arizona Nonprofits, and West Valley Arts Council.*

## Table of Contents

Staff	4
Message from the Board Chair	5
Performance Review for the 2019-20 Season	7
Highlights of the 2019-20 Season	8
Financial Reports for the 2019-20 Season:	
Fiscal Year 2020 Profit & Loss	10
Fiscal Year 2020 Balance Sheet	11
Musicians for the 2019-20 Season	13
Supporters of the 2019-20 Season	15





## ProMusica Arizona 2019-20 Staff



*Yvonne Dolby  
Executive Director*



*Patti Graetz  
Artistic Director  
Principal Conductor*



*Cheri McGunagle  
Administrative Assistant*



*Meghan Ruel  
Concertmaster*



*Helen Brons  
Accompanist*



*Jeffrey Yoder  
Accompanist*

## Message from the Board Chair



Jan Sandoz  
Board Chair

Dear Friends of ProMusica Arizona,

The 2019-20 season has been a year of accomplishments and challenges for our organization as it has been for so many other nonprofits. While our season did not play out entirely as planned due to the COVID-19 pandemic, we are grateful for the support we have received that allows us to imagine our future, once again bringing music to the communities we serve.

In spite of a season cut short by unforeseen circumstances, the ProMusica Arizona Chorale and Orchestra were able to present the first two scheduled concerts of the season, we hosted our 3<sup>rd</sup> Annual Champagne Salon, and the Women in Song vocal ensemble brought music into the community at senior living facilities as well as public and private events.

The first major concert of the season, *Celebrate America*, drew large crowds, and the performers received standing ovations at all three venues. The concert featured works by American composers and paid tribute to servicemen and women with the songs from each military branch and an impressive display of Old Glory. The first performance, at the Glendale Civic Center, was free to the public, supported by a \$10,000 grant from the City of Glendale's Centerline Arts and Cultural Initiative. We were honored to have Glendale's Mayor, Vice Mayor, and a City Councilman in attendance.

ProMusica Arizona's holiday concert, *Joy to All the World*, was sponsored by our loyal business partner, Andrew Z Diamonds and Fine Jewelry in Anthem. In addition to the concert sponsorship, they provided a beautiful gift of jewelry for a lucky winner in the audience. A highlight of the concert was a medley of Christmas carols from around the world arranged by renowned Arizona composer and ProMusica Arizona friend, Craig Bohmler.

Both the *Celebrate America* and *Joy to All the World* concerts were significantly enhanced by our investment in state-of-the-art sound equipment and technical expertise. The new equipment accommodated for the differing acoustics and environments at our venues and helped to successfully achieve the optimal balance between the choir and orchestra. The sound quality has not escaped the notice of audience members who have raved about the improved concert experience.

Our 3<sup>rd</sup> Annual Champagne Salon, held at a lovely private home in the Anthem Country Club, was a tremendous effort on the part of ProMusica Arizona volunteers. The event raised nearly \$9,000 and was a delightful evening of fabulous food, flowing champagne, entertainment by exceptional musicians, and a silent auction with many unique items for browsing and bidding by Champagne Salon guests.

Women in Song, in their fifth performance season, are being increasingly recognized for their service to the community. They were awarded a \$4,400 grant for the 2019-20 season by the City of Peoria to bring music to senior living facilities and the Peoria public libraries for their centennial celebrations. Before the COVID-19 crisis forced the cancellation of events, Women in Song made 12 appearances including an event for the Smithsonian Institute Exhibit, AZ Waterways, in Black Canyon City and a lunchtime holiday performance at the West Valley Arts Headquarters with an introduction by the Mayor of the City of Surprise.

ProMusica Arizona was supported again this year by the Arizona Commission on the Arts with a \$5,000 grant for general operating support. Rather than our usual Spring Campaign, we participated in Arizona Gives Day on Tuesday April 7, a campaign that increased awareness of the impact of COVID-19 on nonprofit organizations statewide. Between Arizona Gives Day and a letter campaign to donors, we raised \$23,500 including a generous \$10,000 grant from the David and Sue Leach Fund of the Oshkosh Area Community Foundation. Additional revenue came from recurring monthly member donations, chair sponsorships, corporate matching, and other fundraising efforts. The lion's share of all gifts came from individuals who recognized the value of arts and culture in our community, and we are truly appreciative of their generosity.

The COVID-19 crisis presented us with some unanticipated financial challenges including lost ticket revenue from the cancellation of the last two concerts of the season and expenses related to marketing, contract musicians, and rehearsal space rent that we could not recoup. Refunds and exchanges were issued to ticket buyers who requested

them, but some patrons donated the ticket price back to ProMusica Arizona – a gesture that helped us cover overhead expenses that continued even when we were not performing.

Following announcements by the federal government, ProMusica Arizona quickly applied for and received CARES Act assistance via a Payroll Protection Program forgivable loan and an Economic Injury Disaster grant. A claim was filed with our insurance company for coverage for canceled events, and we received a partial settlement for losses incurred. In addition, we applied and received a grant from Maricopa County's Small Business/Nonprofit Relief Program, and we are awaiting a decision from the Arizona Commission on the Arts in response to our application for an Arizona Organization Relief Grant. Board and staff have been diligent in their pursuit of all possible financial relief due to COVID-19.

While no one can predict the future, we remain optimistic about the 2020-21 season and are making plans to stream concerts online early in the season and in-person when conditions permit. In 2021, we hope to present *Latin Spice* and *Baroque to Bluegrass* which had to be postponed due to COVID-19. ProMusica Arizona is financially positioned to continue in the upcoming performance year. And as always, we will responsibly manage our resources so we can bring the joy of music to our community when the time comes.

Our musician-members, board, and staff extend their sincere thanks to everyone who has supported ProMusica Arizona through concert attendance, donations, and volunteering. We treasure these friendships that have ensured our success since 2003, and we look forward to better days ahead!

Musically yours,

Jan Sandoz  
Board Chair



**2019-20 ProMusica Arizona Board of Directors** Front row (left to right): Sylvia Schmidt, Jan Sandoz (Chair), Peni Long, Judi Buff (Vice Chair), and Bob Geinosky; Middle row (left to right): Francine Leiser, Anne Roberts, Cynthia Schiffman, Jan Cross, and Janice Winscot; Back row (left to right): Trish Wilson (Secretary), Esmeraldo Silva (Treasurer), Matt Newhard, and Robert Schmidt. Not pictured: Leslie French and Meghan Ruel.



# Performance Review for 2019-20 Season

(attendance figures in parentheses)

**October 12, 2019** Women in Song performed at Vista del Rio retirement community in Peoria. (20)

**October 20, 2019** Women in Song and a mixed voice chamber ensemble presented a choral performance of American folk songs of the southwest and music that was thematically tied to the upcoming Smithsonian Institution's exhibit, AZ Water/Ways, hosted by Black Canyon Heritage Park beginning December 14, 2019. The concert was held in the Black Canyon Community Health Center. (40)

**November 1-3, 2019** The Chorale & Orchestra performed *Celebrate America* featuring music of American composers including Broadway favorites, cowboy and folk tunes, spirituals, patriotic music, and a salute to servicemen and women. The concert was enhanced with slides and video as well as a flag line provided by Youth for Troops volunteers. ProMusica Arizona was awarded a \$10,000 grant to perform a free public performance of *Celebrate America* on November 1 at the Glendale Civic Center. A performance was held at Cross of Christ Lutheran Church in Anthem on November 2 and American Lutheran Church in Sun City on November 3. (763)

**November 16, 2019** Soloists and small ensembles performed for a Musical Champagne Salon in a private home in the Anthem Country Club. The event included food, wine, champagne, and entertainment. (71)

**November 25, 2019** Women in Song performed holiday repertoire at Arrowhead Valley Retirement Resort in Peoria. (25)

**December 5, 2019** Women in Song performed holiday repertoire at the Glendale Public Library in Glendale. (45)

**December 6, 2019** Women in Song performed holiday repertoire at the Glencroft Senior Living in Glendale. (175)

**December 7, 2019** Women in Song performed holiday repertoire at Grace Lutheran Church in Phoenix. (12)

**December 9, 2019** Women in Song performed holiday repertoire at Black Mountain United Church of Christ in Scottsdale. (40)

**December 12, 2019** Women in Song performed holiday repertoire at the West Valley Arts Headquarters in Surprise. (90)



**December 14-15, 2019** The Chorale & Orchestra performed *Joy to All the World* featuring seasonal music from around the world including a medley of Christmas carols from diverse cultures arranged by composer, Craig Bohmler. A performance was held at Cross of Christ Church in Anthem on December 14 and American Lutheran Church in Sun City on December 15. (610)

**December 20, 2019** Women in Song performed holiday repertoire at the Rotary Meeting at Merrill Gardens in Anthem. (40)

**January 11, 2020** Women in Song performed a variety of repertoire at Pacifica Senior Living in Peoria. (30)

**February 11, 2020** Women in Song performed a variety of repertoire for the Golden Go Getters at the Anthem Civic Building. (70)

**March 14, 2020** Women in Song performed a variety of repertoire at the Sunrise Mountain Library in Peoria for the 100<sup>th</sup> anniversary of Peoria libraries. (30)

*Remainder of scheduled events for the season were canceled due to COVID-19 pandemic.*



## Highlights of the 2019-20 Season



**Celebrate America**, the first concert of the season featured recognizable and uniquely American music selections. A highlight was a tribute to servicemen and women with the stirring “Armed Forces: The Pride of America!” featuring the official songs of all five military branches. Volunteers from Youth for Troops served as flag bearers for an impressive display of “Old Glory.” The three performances included a special presentation free to the public funded by the City of Glendale’s Centerline Arts & Cultural Initiative.



ProMusica Arizona’s holiday concert, **Joy to All the World**, included seasonal music from around the world including a medley of Christmas carols from diverse cultures arranged for choir and orchestra by composer, Craig Bohmler. Some patrons even wore their holiday finest in celebration of the season!



## Highlights of the 2019-20 Season Continued

*ProMusica Arizona's leadership team was featured in an article on the Chorus America website and again in ImagesAZ magazine.*



*ProMusica Arizona enjoyed outstanding volunteer support again this season. Everyone from ushers to stage crew helped to ensure success of the events. ProMusica Arizona proudly partnered with Youth for Troops volunteers who were on hand to help with logistics before and after performances and share their mission to assist veterans and send care packages to deployed servicemen and women.*



*Guests at ProMusica Arizona's 3<sup>rd</sup> Annual Champagne Salon enjoyed an elegant evening of musical entertainment, fine food, flowing champagne, and unique auction items all in a beautiful private home in the Anthem Country Club. Event proceeds benefitted ProMusica Arizona's community music programs.*



*Women in Song, ProMusica Arizona's vocal ensemble, kept a busy schedule with performances at senior communities, churches, meetings, public events, and as part of ProMusica Arizona concerts. The group was awarded a grant by the City of Peoria through its Arts Grant Program to bring music to senior living facilities and public libraries in Peoria.*



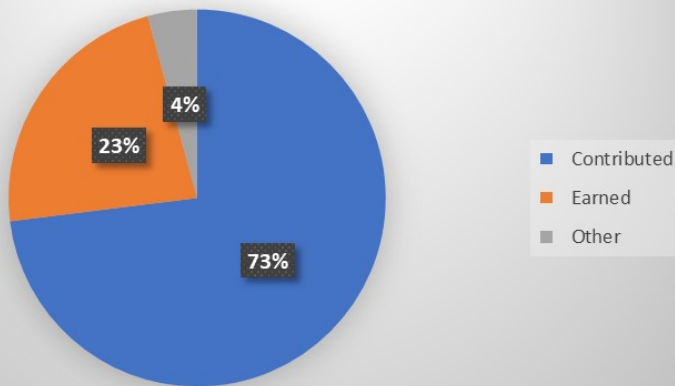
# ProMusica Arizona

## PROFIT AND LOSS

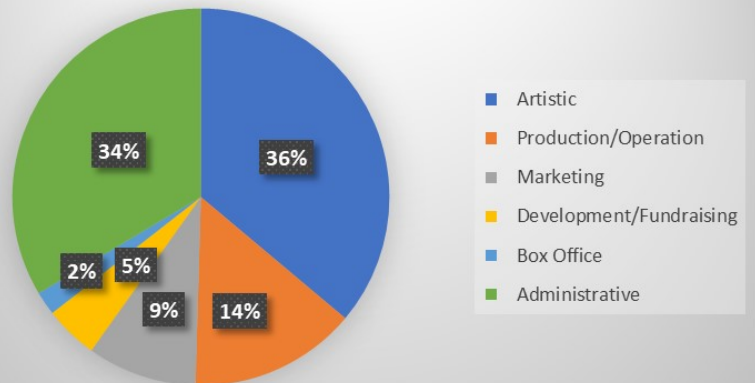
July 2019 - June 2020

<b>Income</b>	
Contributed	111,399.19
Earned	34,709.34
Other	6,441.14
<b>Total Income</b>	<b>\$ 152,549.67</b>
<b>Gross Profit</b>	<b>\$ 152,549.67</b>
<b>Expenses</b>	
Artistic	53,520.00
Production/Operation	21,253.85
Marketing	13,944.60
Development/Fundraising	6,801.42
Box Office	2,994.64
Administrative	49,672.03
<b>Total Expenses</b>	<b>\$ 148,186.54</b>
<b>Net Operating Income</b>	<b>\$ 4,363.13</b>
<b>Net Income</b>	<b>\$ 4,363.13</b>

**Income**



**Expenses**





# ProMusica Arizona

## BALANCE SHEET

June 30, 2020

### ASSETS

#### Current Assets

##### Bank Accounts

Cash Boxes	108.54
MidFirst Checking	24,312.56
MidFirst Savings	2,001.39
Charles Schwab Brokerage Acct	8,688.29

**Total Bank Accounts** **\$ 35,110.78**

##### Accounts Receivable

Dues Receivable	0.00
Program Ad Receivable	0.00

**Total Accounts Receivable** **\$ 0.00**

##### Other Current Assets

Restricted Accounts	96.26
Loan Payable - COVID 19	-35.65
Prepaid Expenses	4.00

**Total Other Current Assets** **\$ 64.61**

**Total Current Assets** **\$ 35,175.39**

#### Fixed Assets

Orchestra Furniture & Fixtures	3,848.32
Electronic & Sound Equipment	10,753.52
Music Library	60,234.09
Music Folders	3,990.06
Musical Instruments	12,487.12
Chorale Furniture & Fixtures	21,969.18
Office Equipment	2,037.47
Other Equipment	1,696.76
Accumulated Depreciation	-96,473.00

**Total Fixed Assets** **\$ 20,543.52**

**TOTAL ASSETS** **\$ 55,718.91**

**ProMusica Arizona**  
**BALANCE SHEET CONTINUED**  
June 30, 2020

**LIABILITIES AND EQUITY**

**Liabilities**

**Current Liabilities**

**Credit Cards**

MidFirst VISA Card 0.00

2017 VISA Credit Card 0.00

2019 VISA Credit Card 0.00

**Total Credit Cards \$ 0.00**

**Other Current Liabilities**

Payroll Liabilities 1,957.70

**Total Other Current Liabilities \$ 1,957.70**

**Total Current Liabilities \$ 1,957.70**

**Long-Term Liabilities**

Refundable Deposits Payable -19.52

**Total Long-Term Liabilities -\$ 19.52**

**Total Liabilities \$ 1,938.18**

**Equity**

Retained Earnings 49,417.60

Net Income 4,363.13

**Total Equity \$ 53,780.73**

**TOTAL LIABILITIES AND EQUITY \$ 55,718.91**



# Musicians for the 2019-20 Season

## Patti Graetz, Artistic Director/Principal Conductor

### **CHORALE**

#### **Soprano**

Christine Birdwell  
Lynn Bowers\*  
Jane Brambilla\*  
Sheryl Erickson\*  
Faith Forbis  
Leslie French  
Charissa Glazner\*  
Ashley Grampp  
Tiffany James  
Misty Kaufman  
Darcy Knight  
Joshua LaFleur  
Francine Leiser  
Beth Mabee\*  
Marianne Marcek  
Susan Mayfield\*  
Tiffani Reid  
Jan Sandoz\*  
Michele Southerland\*  
Mary Thompson  
Grace Waltermire  
Lissi Weiss\*

#### **Alto**

Joy Baber\*  
Rachel Barrett\*  
Judi Buff\*  
Lou Ann Brennan  
Barb Davis  
Susan Finney\*  
Shirley Fiske\*  
Robin Haney\*  
Connie Henry\*  
Donna Ice  
Stacy Martindale  
Anna Martinez-Villicana  
Kay Newman\*  
Karen Rasmussen  
Anne Roberts  
Cynthia Schiffman  
Margaret Spicer-Chestnut  
Jane Turner\*  
Sharon Turner  
Kathy Williams  
Janice Winscot\*  
Marilyn Witt  
Shari Yuhass  
Deborah Zohn

#### **Tenor**

AJ Christiansen  
Sebastian Cisneros  
Bob Geinosky  
Lee Gunter  
Raymond LaFleur  
Karen Robinson  
Aaron Smith  
Horace Williams  
Jerome Yuhass  
Larry Zohn

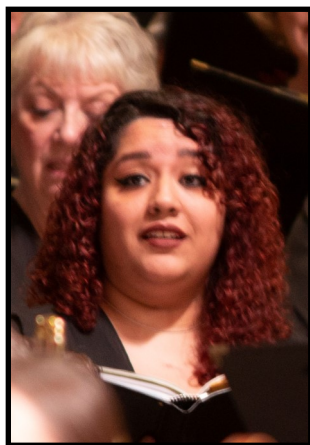
#### **Baritone/Bass**

Craig Caldwell  
Dan Haskins  
Eric Lerner  
Karl Robinson  
Kristian Rodriguez  
Brad Routh  
Jack Schwalbach  
Esmeraldo Silva

#### **Accompanist**

Helen Brons  
Jeffrey Yoder

*\*Member Women in Song*



# Musicians for the 2019-20 Season Continued

## Patti Graetz, Artistic Director/Principal Conductor

### **ORCHESTRA**

#### **Violin 1**

Meghan Ruel\*  
Sandy Henriquez  
Susan Keedy  
Sue Leach  
Alexis Ranno  
Joanne Schartow  
Sujoy Spencer

#### **Violin 2**

Libbie Kent  
Diego Miranda  
Carol Routh  
Cathy Warmack

#### **Viola**

Marcella Columbus  
Mila Gallardo  
Dwight Lear  
Erin Pietsch

#### **Cello**

Suzie Campbell  
Shawna Kervin  
Malcolm Smith

#### **Double Bass**

Clark Chaffee  
Jacob Donahue  
Tristan Lauzon

#### **Piccolo**

Leslie Lewis

#### **Flute**

Ligia Silva  
Trish Wilson

#### **Oboe/English Horn**

Anita Crider  
Paloma Penberthy  
Sydney Rowe

#### **Clarinet**

Joshua Bennett  
Anne Diamos  
Krisit Hanno

#### **Bassoon**

Olivia Fletcher  
Leon Jin  
Sarah Rice

#### **Trumpet**

Jim Benitez  
Bruce Legge  
Ken Mills  
Bill Suit

#### **Horn**

Joseph Alongi  
Tom Alongi  
Del May  
Jeremy Ulm  
John Walton

#### **Trombone**

Frank Darmiento  
Erik Ketcherside  
Matt Vezey  
John Wise

#### **Tuba**

Joe Savard

#### **Harp**

Ashtyn Dial

#### **Percussion**

Sean Albarran  
Liz Guzman  
Brian Morales  
Tyler Wales

*\*Concertmaster*





# Supporters of the 2019-20 Season

## **Individual Donors**

Steven & Mary Algys  
Katherine & Barry Allan  
Anonymous  
Deborah Austin  
Robert & Joy Baber  
Ms. Gloria Becker-Rial  
Peter Bente  
Ms. Lou Ann Masters Brennan  
Judi & Paul Buff  
Craig & Lynn Caldwell  
Bill Chartrand & Terry Froyd  
Deborah Combs  
Corine Cuvelier  
Yvonne & Steve Dolby  
Jean Fischer  
Dr. Shirley Fiske  
Tomas Francis  
Leslie French  
Bob & Ally Geinosky  
Brian & Heather Gigax  
Patti Graetz  
Jacqueline Grela  
Lee & Carla Gunter  
Marilyn Hallihan  
Cheryl & Charles Hansen  
Sherri Henkel  
Connie & Robert Henry  
Ann Hutchinson  
Sarah King  
Donna & Stan Kublin  
Frances La Prairie  
Fredric Laughlin  
Sue & David Leach  
Miller & Ruth Lee  
Francine & Steve Leiser  
John & Lynn Lopes  
Beth Mabee  
Phillip & Susan Mancusi-Ungaro  
Nancy Ann & Lee Martin

Delbert May  
Sue & Kelly Mayfield  
Michael McBride  
Sheri & James Metoyer  
Betty Mooney  
Matt & Lindsay Newhard  
Kay Newman  
Lynne Owens  
Eugene & Mary Phillips  
Marcia Resler  
Anne & Fay Roberts  
Patricia Roth  
Marella & Donald Ruedinger  
Jan & John Sandoz  
Charles Santaguida  
Lawrence & Cynthia Schiffman  
Robert & Sylvia Schmidt  
John & Glenda Schwalbach  
Susan Schwalbach  
Esmeraldo & Ligia Silva  
Donald Snell & Barbara Huso  
Michele Southerland  
Katherine & John Stevenson  
Stephen & Trudy Taylor  
Jill & Richard Tetsell  
Cynthia Thomas  
Brinley Thomas  
Nancy Thornton  
Bettejean & Ed Varney  
David & Ro Vaselaar  
Judith & Martin Vinyard  
Rich & Mindi Wagner  
Susan & Scott Walker  
Lissi & Doug Weiss  
Trish Wilson  
Donna & Jim Winkleman  
Janice Winscot  
Tom & Kay Winter  
Marilyn & Richard Witt  
Jerome & Shari Yuhas

## **Corporate, Business and Foundation Donors**

Amazon Smile  
American Express Foundation  
Andrew Z Diamonds and Fine Jewelry  
Anthem Rotary Foundation  
Arizona Commission on the Arts  
Barro's Pizza  
Cardinal Health  
City of Glendale  
City of Peoria  
David & Sue Leach Fund of the  
Oshkosh Area Community Foundation  
Kroger (Fry's Community Rewards)  
Medtronic Foundation  
Pfizer Foundation Matching Gifts Program  
Textron Charitable Trust

## **In-Kind Contributions**

Azy Scotten Photography  
Whitman & Jackson, CPAs  
Work Hard/Play Hard Marketing

## **Advertisers**

Anthem Law  
Collective Concepts Real Estate  
Daisy Mountain Dentistry  
Majestic Dentistry  
Mr. Appliance  
Merrill Gardens  
Ogden's Cleaners  
Titan Pest Control